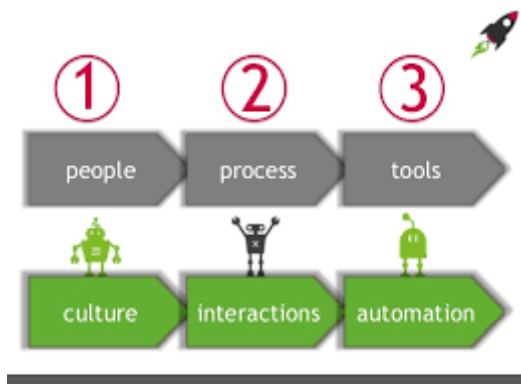


Unique Value Proposition

Suber & Company supports small businesses, consulting firms and organizations that provide a variety of services including Health Care, Information Technology, Engineering, Communications, Events and Training, Real Estate, and Financial services in the government and private sectors. We specialize in providing firms with the detailed program/project planning, internal controls (Earned Value Management - Cost and Schedule) and reporting requirements. Our key deliverable for every client is facilitating the on-time and on-budget delivery of contracted services and communicating success throughout the effort.

Unlike many of the small contractors that have saturated the federal and commercial marketplaces, we do not attempt to provide dozens of unrelated services using a number of NAICS codes. Program/Project Planning & Management Consulting is what we do, and we do it well!

That said, our approach to ensuring contractual success for our clients is a simple one. We use the best people, processes and tools.



✓ **PEOPLE:** We rely on our existing team of seasoned management consultants that have demonstrated success establishing, managing and/or supporting program management offices. Our clients not only benefit from the experience, varied backgrounds and professional certifications of our consultants, but from the synergy our team has created from working on several efforts together. New team members are not just resumes from a staffing agency that meet a checklist of requirements. Instead, they are professionals that have been vetted thoroughly by our small team and indoctrinated into our culture of dedication, integrity and the delivery of quality work products and service for our clients.

✓ **PROCESSES:** We practice what we preach. Internally, we track all of our on-going projects using the same processes and tools that we recommend and utilize for our clients.

Our team has hands-on experience using various project management methodologies including, but not limited to, PMBOK, SDLC, Agile, EVM and Waterfall. A common practice on all of our engagements is to: 1) Engage with stakeholders to determine the most appropriate methodology for a given effort; 2) Apply the relevant program/project life cycle when developing project management plans and tools during the planning phase; 3) Customize detailed plans and tools based on an organization's unique environment; 4) Facilitate plan execution using final project plans and control tools; 5) Communicate program/project status, risks, and issues regularly via custom dashboard reporting, periodic reviews, and stakeholder interaction; and 6) Adhere to industry best practices and lessons throughout the effort to improve processes as we go.

✓ **TOOLS:** Not only is our team technically proficient with various project management software applications such as MS Project, Project Server, Deltek/COBRA, SharePoint, Zoho One, Google Suite, and the MS Office Suite, but we have developed custom templates and tools from these applications that enable us to meet our clients' needs quickly.

We would love the opportunity to meet with your team to determine if what you need and what we can do is a great fit!